

DEC 30 2016

Edwards,Michelle

CITY CLERK

**From:** Paul Gardner [pgardner@wastezero.com]  
**Sent:** Friday, December 30, 2016 2:21 PM  
**To:** Edwards,Michelle  
**Subject:** Can we help save Terre Haute money on garbage disposal and help fund curbside recycling?

Ms. Edwards:

I see from the city web site that you might be the right person to start with for forwarding some information to the City Council.

Paul Gardner

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Dear Terre Haute Council members:

I'm Paul Gardner with WasteZero, a B Corporation that specializes in helping cities cut their waste in half. We give city residents the right incentive for keeping recyclables out of the garbage and putting them in the right collection container, which helps save you money.

I understand that the city created a new monthly fee for garbage collection in the last year, so you certainly understand the problem. WasteZero can do a preliminary analysis to determine if we can save you some money on your current garbage collection configuration, which could then be used to provide more comprehensive recycling collection. Our approach would also make the cost of garbage collection more fair—so you only pay for what you use. We've done it before and we'd love to help Terre Haute! Once we have the right baseline data, we can also guarantee the results!

Check out our success stories on our web site here: <http://wastezero.com/success-stories-list/>

Please let me know if I can be of use to you. Thanks, and have a Happy New Year!

**Paul Gardner**

Director, Regional Municipal Partnerships



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Click [here](#) to see our 3-minute "Introduction to Trash Metering" video.



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